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## Operational Advisory - Implementation - Change Management

### Integration - Due Diligence

## Improving Operational Infrastructures & Governance Frameworks

### BlueSpec Consulting

We are a 'hands on' business consultancy who work in partnership with our clients to understand their business needs and objectives to ensure strategic projects are delivered within budget and on time.

We have extensive technical expertise and industry experience, value teamwork, honesty, integrity and transparency, work on a collaborative basis to provide practical tailored solutions to operational infrastructure and transformation projects.

We value the opportunity to engage with you, discuss your needs, develop longstanding professional relationships and provide operational improvements within your firm.

### Theory & Practice

It is our firm belief that our clients know their businesses best. We make use of this invaluable knowledge throughout the consultation process in order to ensure that our objectives remain fully aligned with client requirements when evaluating business operational efficiencies, presenting our findings and implementing our recommendations.

In order to achieve this, we aim to combine theoretical knowledge with practical application to provide innovative, real-world insights. We have adopted a collaborative approach working with our clients to provide us with important insights to outline objectives and agree priorities.

Our team of experienced consultants works alongside our clients, collecting data and business intelligence, applying our findings towards instituting lasting improvements in business processes.

Our approach reflects our aim of helping all our clients realise their goals by providing them with the knowledge and tools to advance their business operations and fulfil their ultimate vision.

### Honesty & Integrity

We believe in absolute transparency with our clients at all times, keeping them fully informed about our methods, progress and what findings we have made so far.

We firmly believe in developing close working relationships with our clients as it greatly helps us achieve our shared goals.

We leverage our extensive industry experience to provide our clients with elegant, bespoke management and structural solutions to the challenges faced by their organisations based on their current and future requirements.

## Operational Support

### Operational Advisory:

- Identify shortfalls in operational efficiencies and offer solutions
- Pre-emptively identify and plan for potential future risks
- Maximize productivity and profitability through process optimization
- Bespoke growth strategy development for businesses
- Business model analysis and consultation

### Implementation:

- Comprehensive preliminary planning and preparation of an 'actionable' implementation plan and roadmap
- Extensive pre-implementation communication at all levels to enable smooth execution of agreed plans
- Specialisation in enhancing the effectiveness of post-sale business processes
- Proven tools and methodologies to implement effective and lasting improvements
- Ensure all aspects of the plan are acted upon in a systematic and timely manner

### Change Management:

- Accurately identify what changes are needed to ensure the desired outcome
- Development of a comprehensive strategy to enact the desired change
- Effectively communicate the new initiative to all levels throughout the company
- Develop plans and provide guidance to ensure employees are empowered to operate effectively during the transition period
- Ensure new processes, controls and documented procedures are fully adhered to

### Integration:

- Provide guidance on the integration of processes, individuals and teams to maximize productivity and operational efficiency
- Ensure all elements of a project are properly planned and coordinated
- Integrate and co-ordinate all project factors to create a consistent, coherent plan of action
- Provide support for post-merger integration to identify and exploit inherent synergies
- Assist in streamlining operational frameworks throughout the organisation

### Due Diligence:

- Scope and define procedures
- Documentation review
- On-site visit
- Service providers review
- Reporting

## Our Commitment

Here, at BlueSpec Consulting, we understand that every client is different and has a distinctive approach to their business growth and model. We support a wide and diverse range of clients and are committed to working closely with them to share our knowledge and experience of the financial services sector.

## Contact Us

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